

**Streamline and  
standardize all aspects  
of your sourcing process  
to achieve greater value**

**Sourcing**



**proactis**



# **Gain greater control, savings and compliance**

With Proactis Sourcing you can obtain best value for your organization by improving the effectiveness and transparency of both strategic and tactical sourcing processes, while dramatically reducing administrative time and effort.

# We understand your challenges

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- ① It is difficult to collect requirements from end users and organize them.
- ① Evaluating supplier responses can be paper intensive and time consuming.
- ① Preparing for and running fair, effective events is critical.
- ① Rules that govern the sourcing process are constantly changing and complex.
- ① It is difficult to define and track sourcing processes.

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**Bringing sourcing under control has suddenly put us on the front foot in achieving best value.**

Procurement Director

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# We have the solution

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Proactis Sourcing provides a series of flexible, collaborative and efficient methods for performing effective sourcing events of all types, including complex tender projects, auctions and routine quote-based purchases.

It enables a structured, transparent and easily tracked process from expression of need through to final contract award.

# What you can do

## **Manage sourcing events with ease and professionalism**

### **Event project manager**

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Easily define and manage each sourcing event as a project with a sequence of one-time and iterative stages. It's easy to see who 'owns' each activity, where things stand, and when the event will be completed. That way, you can establish consistent, compliant processes for every event.

## Get exactly what you need, every time

### RFx document manager

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Collaboratively specify questions and score responses automatically. You can create documents with questions that express precisely what you need to know. The system then streamlines the process of publishing them as RFI, RFP and/or RFQs. Finally, it structures and automates the process of scoring responses so you can confidently select the right option.

## Get multiple quotes easily for one-off purchases

### Quick quote manager

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The Proactis Quick Quote Manager offers a fast-track process for well-defined goods and services. It's a fast and easy way to obtain multiple competitive bids from current and prospective suppliers for routine purchases. Our seamless Purchase-to-Pay integration enables easy initiation of the quick quote process via requests from anywhere in your organization.

## Create a level playing field for competitive bidding

### Auction manager

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Set the stage – then sit back and watch suppliers compete for your business. You can run an openly-competitive bidding process within a time-constrained online sourcing event. Participants know that the supplier with the best value and/or lowest bid at the end of the process will be awarded the contract.

# With Proactis Sourcing you can achieve:

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## Hard savings

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- ⦿ Savings from more and better agreements.
- ⦿ Reduced cost of supplier non-performance and non-compliance.
- ⦿ Reduced administrative cost per agreement.

## Strategic benefits

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- ⦿ Freed-up time to perform more sourcing events.
- ⦿ Improved organizational productivity, agility and morale.
- ⦿ Improved process compliance and transparency.

If you want to become a **faster, leaner, smarter** organization, then contact us today.

## **Book a ReThink Value Scan**

Obtain an in-depth analysis of your performance and a recommended strategy for improving sourcing.

## **Book a tailored demo**

See how Proactis can help you streamline and standardize all aspects of your sourcing process to achieve greater value.

**Visit** [proactis.com/us/contact](http://proactis.com/us/contact)

